

Monaco Yacht Club & Residences Brings The Best Of Europe To Miami

By Caroline Perrott
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In Miami, living by the water has always been the epitome of luxury real estate, and Monaco Yacht Club & Residences delivers on that regard with a 12-slip marina and optimal views of the Atlantic and Biscayne Bay from every unit. The 12-story, 39-residence tower (with prices starting at \$1.1 million) was developed by Optimum Asset Management, which tapped the renowned Piero Lissoni to create interiors that are both contemporary and welcoming. Managing Director Matthew Barry filled us in on what else potential buyers can expect.



What makes Monaco Yacht Club stand out in Miami's crowded luxury real estate market? I think with any building or tower, it starts with location. I have been involved in Monaco since we started construction and since we started the process of actually developing. Where Monaco Yacht Club & Residences is located in Miami Beach presents a rare opportunity. We're very close to the beach, but we really take advantage of the bay side. For me, the sunset view across the bay to Miami is one of the most beautiful cityscapes to view at night. Not to mention that our architecture firm, Arquitectonica, has done an amazing job creating a noteworthy design with creative exteriors that flow. It's very different from your typical condominium building.

Can you give us an update on the construction timeline?

Moss is our general contractor and construction manager and they've done a great job, starting everything last December. We're in the superstructure [phase] now, with five floors up, and expect to top out the building by the end of the year. This December people should get to view the whole height of the building with glass installed at the end of 2020. This is the most fun time of the project. It seems like the structure just appears out of the ground, and every time I visit, a new floor has arrived. We will spend 2021 completing the interiors and everything will [be delivered] finished and move-in ready by then.

What can we expect from the design of the residences by Piero Lissoni?

Each of the modern unit interiors were meticulously curated with precise attention to detail, inclusive of the refined Italian-made fixtures and finishes, with Arrigoni wide plank wood flooring from Austria. Lissoni used a design palette of warm whites and rich

woods for the lobby and the premier resident's lounge and they evoke a timeless, classic mood reminiscent of a luxurious Côte d'Azur summer resort.

The building has two penthouses and a ground-floor unit called Residence E that are rather special. What can you tell us about them? Yes, we have two penthouses that are our two largest units with the opportunity to combine, if a single buyer wanted the whole top floor. We also have a unit on our first floor that has direct access out to the marina. In this unit, you have direct access to the exterior of the building and to your own boat, similar to having a boat lift in your backyard.



What can you tell us about the building's marina? The ability to have a marina is actually what initially drew us to this location and this piece of land. We have 12 boat slips, 11 of which are set aside for exclusive use for individual residences and a 12th that will be made available to the full building for a day of boating or fishing. It's quite something.

Why does a boutique building like this one work best for a Miami buyer? There has always been a market for boutique buildings in Miami. We appeal to buyers who would like their own private entries, a more intimate experience and the ability to know their neighbors a little better. A boutique building allows you a certain level of concierge that is very challenging to achieve in a larger building. It allows an experience closer to one you'd get from a single-family home. *Sales gallery: 6897 Collins Ave., Miami Beach, 305.749.9126, monacoyachtclubresidences.com*



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