



SOUTH FLORIDA

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# Monaco Yacht Club Names Susan Trevisa as Director of Sales

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Fortune Development Sales appoints Trevisa to lead sales efforts for the boutique Bayfront condominium, located in the heart of Miami Beach



Monaco Yacht Club & Residences, the newly launched boutique condominium by Optimum Development USA, proudly announced today the appointment of Fortune Development Sales' Susan Trevisa, as Director of Sales for the nautically themed, 12-story boutique project featuring 39 exquisite waterfront residences.

In this role, Trevisa will oversee all sales efforts for Monaco Yacht Club & Residences, as well as manage its sales team, recruiting and training efforts. Recognized as a proven leader in new and pre-construction luxury condo sales, Trevisabrings more than 15 years of real estate experience as a top producing sales executive for a wide range of developments across South Florida.

Most recently, Trevisa served as a top producing sales executive for Fortune Development Sales' SLS LUX. With a proven track-record of successfully selling out luxury projects, she has held senior sales positions with Cervera Real Estate and RCRS, while being honored with numerous top producer awards on projects such as The Marquis and Icon Brickell.

“We are delighted to have Susan’s knowledge, leadership and expertise as we launch sales for Monaco Yacht Club & Residences,” said Edgardo Defortuna, President and CEO of Fortune International Group. “Susan is an exceptional real estate professional and we are confident she will continue to add great value and set standards high as we introduce this uniquely elegant development and style of living to discerning buyers looking to indulge in the best Miami Beach has to offer.”

Designed in collaboration by esteemed Italian interior designer, Piero Lissoni who curated the project’s interiors and internationally renowned architecture firm Arquitectonica, Monaco Yacht Club & Residences features one to four bedroom units – sales and marketing by Fortune Development Sales – units range in size from 918 to nearly 5,000 square feet, with prices from \$1.1 million. Strategically designed to give its residents the ultimate Miami Beach lifestyle experience, each of the signature modern units will be fully-finished with European custom wood flooring and exclusive bespoke Lissoni™ packages. Two impressive penthouses will offer expansive living areas, including private terraces featuring spectacular ocean views that start at 2,888 square feet.

Offering the best of a yachtsman's lifestyle, Monaco Yacht Club & Residences also features a 12-slip marina accommodating large vessels as well as other waterfront amenities such as paddle boarding, kayaking and more. A bounty of additional exceptional amenities include a breathtaking rooftop terrace with panoramic views of the Miami skyline featuring a pool with poolside chaise lounge chairs, Jacuzzi and shaded lounge areas with a grill for entertaining, as well as a state-of-the-art fitness center overlooking Biscayne Bay.

Located in the highly sought-after neighborhood of Miami Beach at 6800 Indian Creek Drive, Monaco Yacht Club & Residences is situated on one of the last remaining waterfront properties in the area.

The temporary sales center, which is scheduled to open in the coming weeks, is located at 846 Lincoln Rd, 3<sup>rd</sup> floor. For more information, please call 305.749.9126 or <https://monacoyachtclubresidences.com/>.

About Optimum Development USA:

Optimum Development USA is visionary, fully integrated real estate and development investment firm that specializes in curating, creating and delivering unique, exclusive lifestyle and architecturally distinct properties. Optimum's very selective investments are comprised of ultra-luxury condominiums, high-end retail, strategically located lifestyle boutique hotels and "Class A" office buildings in some of the best locations in growing, stable cities throughout the globe. Headquartered in Luxembourg, Optimum Group's U.S. operations are managed in the Miami office, with additional offices located in New York City and Newport Beach, California. The firm's current global real estate portfolio in high barrier to entry markets exceeds \$2 billion in both stabilized and projects under development. For more information, please visit <http://www.optimumam.com/>.

Fortune International Group :

Synonymous with excellence, quality, customer service and unwavering commitment to the highest standards of luxury, Fortune International Group has been a recognized leader in development, sales and marketing since 1983. The company's prestigious development portfolio includes many of the most prominent residential properties in South Florida including Jade Signature, The Ritz-Carlton Residences Sunny Isles Beach, Auberge Beach Residences and Spa Fort Lauderdale and Hyde Resort & Residences Hollywood. In addition, Fortune Development Sales is the premier, exclusive on-site sales and marketing representative for third-party development projects in South Florida, having represented some of South Florida's most successful projects with thousands of sales to date. Led by visionary founder Edgardo Defortuna, Fortune International Group has 18 offices around the world with nearly 1,000 associates. Fortune's international broker network reaches legions of prospective buyers from South Florida to Buenos Aires, Hong Kong to São Paulo, and Manhattan to Paris. [www.fortuneintlgroup.com](http://www.fortuneintlgroup.com).



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